

DIG DEEPER

Excavate deeper meaning from your experience(s) by focusing on something particularly interesting or surprising

USEFUL FOR

- Exploring a hunch
- Making leaps from data
- Going beyond surface level

TOOLS

- Metaphor Generator
- Inference Laddering

INFERENCE LADDERING

Look over the observations and quotes (a.k.a. data points!) you gathered during your Talk to a Terp or Shadow a Terp experience. Pick three "juicy" data points that you'd like to explore further.

Put those data points in the table to the right, then generate inferences about what might be going on. Keep making inferences on the back, if needed.

DATA POINT the juicy observation or quote you identified		
INFERENCE 1 why might that be happening?		
INFERENCE 2 why <u>else</u> might that be happening?		
INFERENCE 3 why <u>else</u> might that be happening?		
INFERENCE 4 why <u>else</u> might that be happening?		
INFERENCE 5 why <u>else</u> might that be happening?		

DATA POINT the juicy observation or quote you identified		
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INFERENCE 4 why <u>else</u> might that be happening?		
INFERENCE 5 why <u>else</u> might that be happening?		

METAPHOR GENERATOR

Tap into the power of metaphor to make new connections and meaning from something you observed or heard.

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	ndom word generator (<u>like th</u> to the question belowthen t		
	or you as well.		, 3
	How is what you obse	erved/heard like a(n)	
			?
	adjective	noun	

Explore more metaphors on the back, if needed ----->

How is what you observed/heard like a(n)

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ACADEMY FOR INNOVATION & ENTREPRENEURSHIP